



SBF National Business Survey 2024 ANNUAL BUSINESS SENTIMENTS

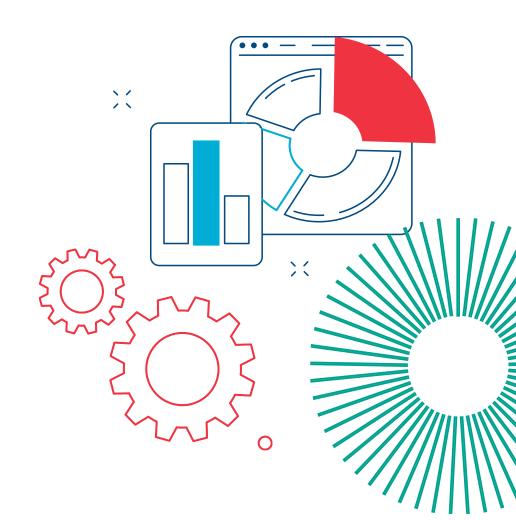
EDITION



ABOUT THE STUDY —

The National Business Survey (NBS) is the flagship survey of the Singapore Business Federation (SBF).

Administered annually, the SBF National Business Survey 2024 – Annual Business Sentiments Edition provides insights on business sentiments and financing-related issues faced by businesses in Singapore and the Government support required.







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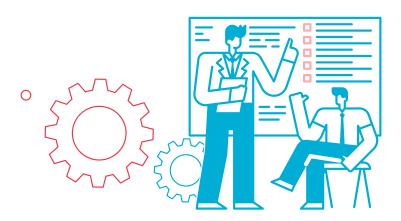
Singapore Budget & Government Support



†+ Respondent Profile

The survey was carried out from 11 October to 11 November 2024 and drew responses from 519 businesses across all key industries .

The sample included both SMEs (83%) and larger companies (17%) and largely mirrors SBF's membership base.



	SBF Database	2024
Wholesale Trade	20%	19%
Other Financial and Insurance Activities (e.g. Holding/Investment companies)	14%	13%
Manufacturing (e.g. Food, Textiles, Paper products, Chemicals, Metals etc.)	11%	17%
Professional Services	11%	11%
IT & Related Services	8%	6%
Construction and Civil Engineering	8%	11%
Banking & Insurance	7%	2%
Logistics & Transportation	5%	5%
Administrative and Support Service Activities	4%	3%
Retail Trade	3%	3%
Hotels, Restaurants & Accommodations	3%	2%
Real Estate Activities	2%	3%
Others*	1%	2%
Health and Social Services	1%	1%
Education	1%	2%
Other Service Activities	1%	1%
TOTAL	100%	100%

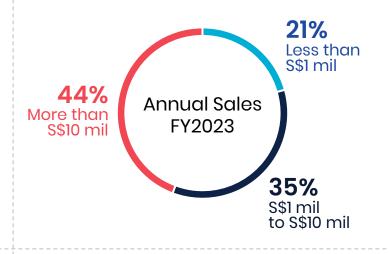




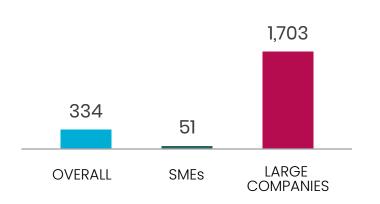
†+ COMPANY PROFILE



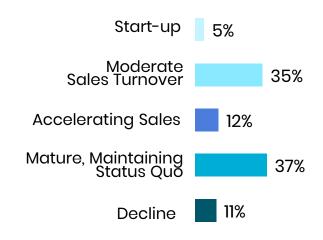




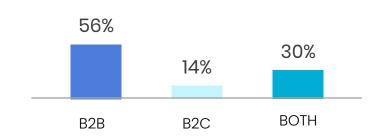
Avg. Employee Size







Main Mode of Business





‡+ Summary (1/5)

Business Outlook

- Business sentiment has improved since mid-2024, with 40% of businesses satisfied with the current business climate (an increase of 10%-points from 30% in Q2 2024). (Slide 12)
- Both SMEs and large companies are increasingly confident about the future. The proportion of SMEs expecting the economy to improve increase from 21% in the last 12 months to 26% in the next 12 months, while the proportion of large companies expecting the economy to improve increase from 25% in the last 12 months to 27% in the next 12 months. (Slide 13)
- Satisfaction with ASEAN business climate has improved from 19% in Q2 2024 to 32% in Q4 2024, outperforming global business climate. (Slide 15)



†+ Summary (2/5)

Current Business Priorities and Challenges

- Although manpower cost (66%) is the top challenge for businesses, the proportion of businesses citing customer demand uncertainty as a challenge has risen sharply from 30% in 2023 to 45% in 2024. (Slide 19) The sectors most affected by customer demand uncertainty are Hotels, Restaurants and Accommodations (80%) and Retail Trade (75%). (Slide 21)
- While manpower cost is the top challenge for both SMEs and large companies, SMEs are more challenged in customer demand uncertainty (46%) and rental cost (43%), while large companies are more concerned with foreign workforce policies (49%) and changing regulations in Singapore (44%). (Slide 22)
- Rising manpower cost is the top source of cost pressure for businesses, impacting 72% of businesses and reporting the highest average increase of 14.9%. Rental cost and logistics costs are also significant components of cost increase, with an average increase of 14.7% and 14.3% respectively. (Slide 26)
- Despite rising business costs, over half of businesses (57%) have managed to maintain or increase profitability over the past year. (Slide 25) To offset cost pressures, 51% of businesses have implemented cost saving measures and 41% have increased the price of their products or services. (Slide 28)



†+ Summary (3/5)

Business Financing and Credit Challenges

- 54% of businesses do not face credit crunch. Of the 25% of businesses that face severe to moderate credit crunch, 40% lack funds to sustain operations for the next 3 to 6 months. (Slide 32)
- To address liquidity and working capital needs, the top 4 measures adopted are controlling outflow by minimising non-essential outflows (46%), assessing customer credit risk to boost collection capability (27%), delaying outflows (25%) and using credit facilities (24%). (Slide 33)
- 28% of businesses plan to adjust their financial exposure in view of current and anticipated US Federal Reserve rate cut. Among businesses intending to adjust financial exposure, reviewing and assessing risks of current variable rate loans is the top measure adopted in the next 12 months. (Slide 35)
- 70% of businesses seek Government support programmes to help manage their financing needs. Other support measures required include industry-specific support and guidance from trade associations and industry network (24%) and training on financial literacy (19%). (Slide 37)



†+ Summary (4/5)

Attractiveness as a Global Talent Hub

- The proportion of businesses that rate Singapore as highly attractive as a global talent hub has decreased from 43% in the past 12 months to 41% in the next 12 months. The decrease is most significant for large companies, from 55% in the last 12 months to 47% in the next 12 months. (Slide 40)
- 59% of local employees express a positive attitude towards foreigners, with 47% describing interactions as collaborative or welcoming and inclusive. Only 7% feel that foreigners are viewed by their local employees as competition. (Slide 41)
- Businesses rely today most on teamwork through cross-functional teams (42%) to integrate foreign and local workers. Only 1 in 5 businesses have Diversity, Equity and Inclusion (DEI) policies and provide community/cultural integration activities. (Slide 42)



†+ Summary (5/5)

Singapore Budget and Government Support

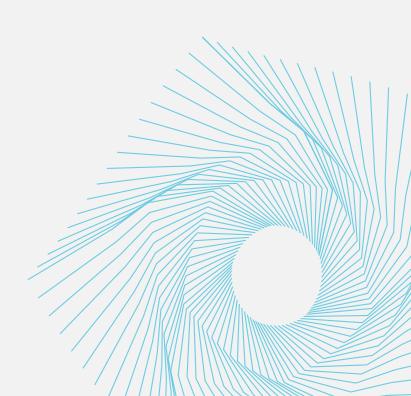
- The top 4 areas that businesses require government support are cashflow support (35%), human capital development (34%), digital transformation (33%) and business strategy development(31%) to drive resilience and growth. (Slide 45)
- For Singapore Budget 2024, companies were most appreciative of measures that manage rising cost (79%), build strategic capabilities (61%) and sustainability (46%). (Slide 47) The top 5 most useful measures were 50% Corporate Income Tax (CIT) rebate (88%), SkillsFuture Level-Up Programme for Singaporeans aged 40 and above (78%), Extension of SkillsFuture Enterprise Credit (73%), Enhancement of Progressive Wage Credit Scheme (70%) and Increase of Salary Support Cap for the Career Conversion Programmes (CCPs) (67%). (Slide 48)
- Cost and workforce schemes dominate wishlist for Singapore Budget 2025. The top 3 schemes that businesses have cited in their wishlist are schemes to address cost (64%), schemes to attract, develop and retain local workforce (43%) and schemes to cope with foreign manpower issues (41%). (Slide 55)



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[†]+ SECTION 1

Business Outlook



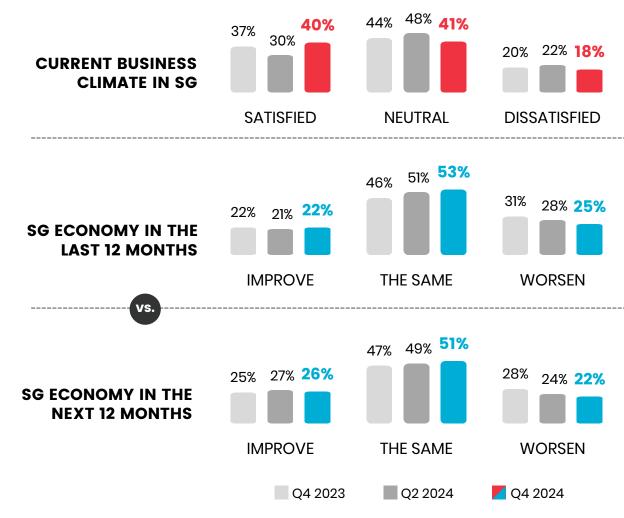


†+ Satisfaction with Singapore Business Climate Improved since Mid-Year

Business sentiment has improved since mid-2024, with 40% satisfied with the current climate.

Sentiment about the future remains stable, with 51% expecting no changes ahead. While majority feel the same, more businesses expect the economy to improve (26%) compared to worsen (22%) in the next 12 months.

Business Sentiment In Singapore

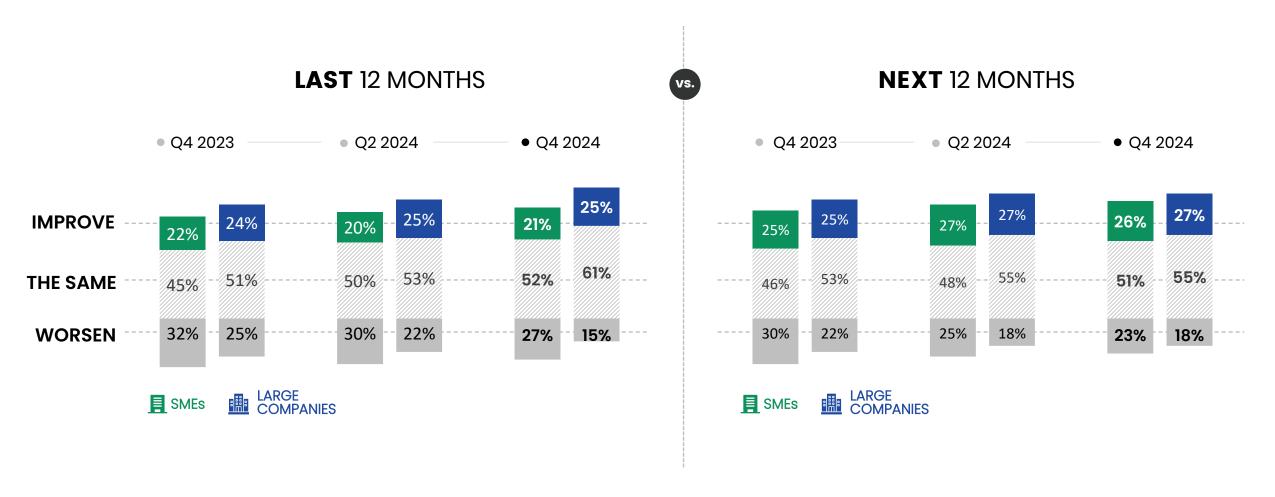






Majority of SMEs and Large Companies Maintain a Neutral Outlook on Economic Conditions

Both SMEs and large companies are increasingly confident about the future, as more SMEs and large companies expect the economy to improve in the next 12 months compared to last 12 months.



Decimal points have been rounded up. The total may not add up to 100%.





		PAST 12 MONTHS			NEXT 12 MON		
n=		WORSEN	THE SAME	IMPROVED	WORSEN	THE SAME	IMPROVE
100	Wholesale Trade	28%	58%	14%	26%	52%	22%
67	Other Financial and Insurance Activities (e.g. Holding/Investment companies)	22%	51%	27%	18%	55%	27%
89	Manufacturing (e.g. Food, Textiles, Paper products, Chemicals, Metals etc.)	30%	52%	18%	18%	57%	25%
56	Professional Services	25%	54%	21%	21%	43%	36%
30	IT & Related Services	23%	50%	27%	17%	63%	20%
59	Construction and Civil Engineering	12%	66%	22%	17%	58%	25%
10*	Banking & Insurance	0%	40%	60%	0%	60%	40%
26*	Logistics & Transportation	31%	38%	31%	31%	31%	38%
16*	Administrative and Support Service Activities	38%	44%	19%	25%	44%	31%
16*	Retail Trade	38%	44%	19%	50%	31%	19%
10*	Hotels, Restaurants & Accommodations	40%	50%	10%	50%	40%	10%
13*	Real Estate Activities	8%	54%	38%	23%	38%	38%
3*	Health and Social Services	33%	33%	33%	67%	0%	33%
9*	Education	22%	56%	22%	11%	67%	22%
5*	Other Service Activities	40%	40%	20%	20%	60%	20%
10*	Others**	20%	70%	10%	20%	60%	20%

*Caveat: Low sample size limits statistical robustness, and results should be interpreted as directional insights.

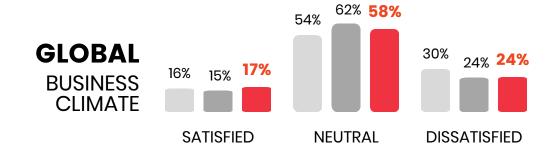


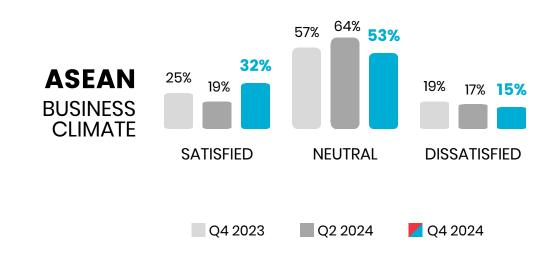


Business Climate

Nearly 1 in 3 (32%) businesses see improvements in regional businesses conditions. On the global business climate, majority of businesses continue to maintain a neutral outlook.

Dissatisfaction with the global economic climate remains steady, with nearly 1 in 4 (24%) businesses reporting a negative outlook on global business conditions.

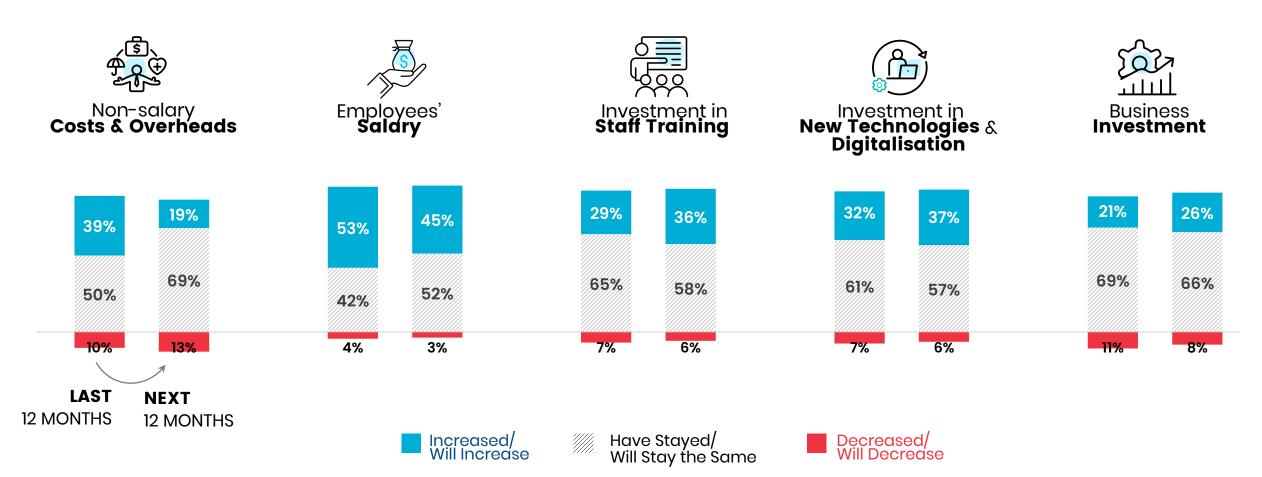






Steps Taken In View Of Current Economic Situation

(% of businesses)



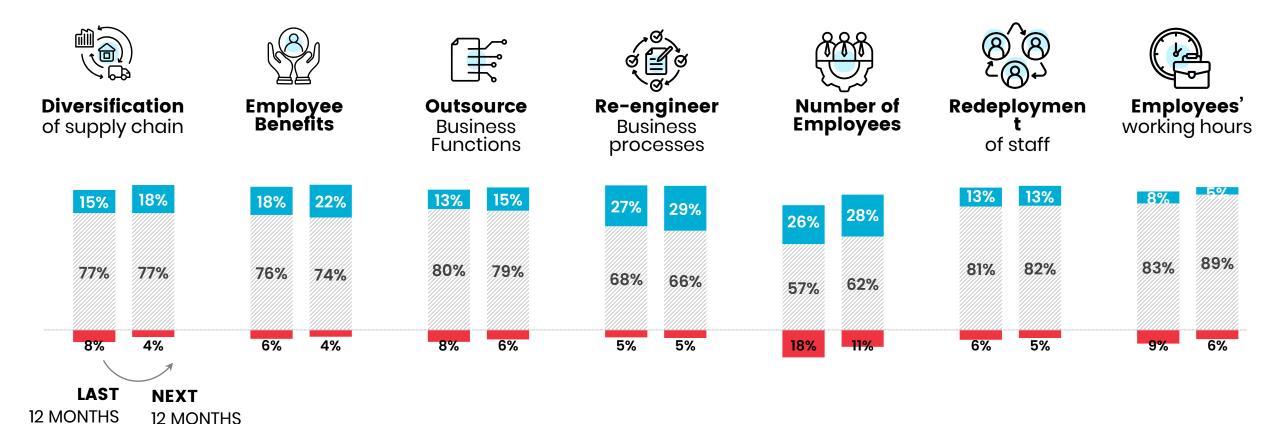




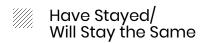
More Businesses Plan to Maintain Salaries and Staff Overheads, But Proportion of Businesses Planning to Invest in Training and Digitalisation Increases

Steps Taken In View Of Current Economic Situation

(% of businesses)













ANNUAL BUSINESS SENTIMENTS SURVEY 2024 EDITION

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SECTION 2
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Current Business Priorities & Challenges



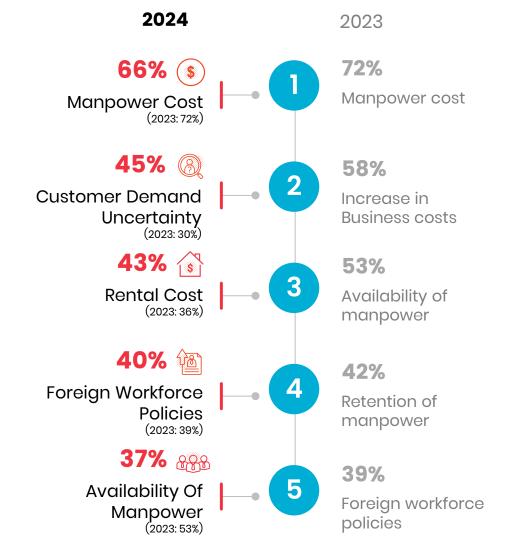
Customer Demand Uncertainty Emerges as the Second Major Challenge, with the Proportion of Businesses Citing It as a Concern Rising Sharply from 30% in 2023 to 45% in 2024

Manpower cost (66%) remained the top challenge for businesses, followed by customer demand uncertainty (45%) and rental cost (43%). Foreign workforce policies (40%) and availability of manpower (37%) also continue to be key concerns, underlining the ongoing strain on workforce-related issues.

Next 5 Business Challenges in 2024:

- 06 Retention of Manpower (35%)
- 07 Keeping Abreast with Changing Regulations (34%)
- OS Cost of Financing (34%)
- Employee Productivity (32%)
- 10 Cost of Complying with Government Regulations (32%)

Top 5 Business Challenges to Operate in Singapore





Base: All Respondents, n=1056 (2023), n=519 (2024) Q5. In your view, which of the following currently pose as key challenges for your industry to operate in Singapore?



†+ Top 10 Business Challenges by Sectors

				\$ <u>-</u>	₹	B			<u></u>		
		OVERALL	Wholesale Trade	Other Financial & Insurance	Manufacturing	Professional Services	IT & Related Services	Construction & Civil Engr	Logistics & Transportation	Banking & Insurance	
	n=	519	100	67	89	56	30	59	26*	10*	
Manpower cost		66%	58%	54%	64%	77%	60%	73%	65%	100%	
Customer demand uncertainty		45%	59%	30%	52%	36%	30%	32%	54%	50%	
Rental cost		43%	41%	36%	46%	46%	33%	36%	50%	30%	
Foreign workforce policies		40%	32%	37%	42%	32%	33%	66%	38%	40%	
Availability of manpower		37%	21%	27%	48%	41%	23%	46%	42%	70%	
Retention of manpower		35%	31%	27%	44%	43%	17%	24%	42%	80%	
Keeping abreast with changing regulations in Singapore		34%	30%	30%	36%	38%	27%	37%	19%	80%	
Cost of financing		34%	41%	21%	36%	21%	23%	54%	31%	40%	
Employee productivity		32%	34%	25%	40%	32%	17%	29%	27%	20%	
Cost of complying with Government regulations		32%	25%	36%	29%	34%	17%	47%	31%	50%	

*Caveat: Low sample size limits statistical robustness, and results should be interpreted as directional insights.







†+ Top 10 Business Challenges by Sectors

		0			%				
	OVERALL	Admin & Support Services	Retail Trade	Hotels, Restaurants & Acomm	Real Estate Activities	Health & Social Services	Education	Other Service Activities	Others
r	n= 519	16*	16*	10*	13*	3*	9*	5*	10*
Manpower cost	66%	75%	81%	70%	38%	67%	67%	100%	80%
Customer demand uncertainty	45%	38%	75%	80%	23%	0%	67%	40%	30%
Rental cost	43%	50%	69%	90%	15%	67%	56%	60%	30%
Foreign workforce policies	40%	44%	31%	70%	15%	33%	33%	20%	70%
Availability of manpower	37%	69%	25%	70%	38%	33%	11%	60%	30%
Retention of manpower	35%	56%	38%	40%	23%	33%	33%	60%	30%
Keeping abreast with changing regulations in Singapore	34%	44%	19%	30%	46%	67%	44%	60%	40%
Cost of financing	34%	31%	19%	20%	38%	0%	33%	20%	50%
Employee productivity	32%	31%	50%	50%	38%	33%	56%	0%	30%
Cost of complying with Governmer regulations	nt 32%	38%	44%	30%	15%	0%	33%	40%	40%

*Caveat: Low sample size limits statistical robustness, and results should be interpreted as directional insights.







SMES Base: 430			LARGE COMPANIES Base: 89	
Manpower cost	64%	•	Manpower cost	73%
Customer demand uncertainty	46%	•	Foreign workforce policies	49%
Rental cost	43%	•	Keeping abreast with changing regulations in Singapore	44%
Foreign workforce policies	38%	•	Rental cost	44%
Availability of manpower	37%	•	Cost of financing	43%







†+ Businesses Shift Focus to Workforce Development and Financial Stability

Top 5 Business Priorities over the Next 12 Months

Businesses are recalibrating priorities by emphasising revenue growth (58%), positive cash flow (38%), and talent attraction/retention (35%).

This marks a shift from growth-driven strategies, such as expanding market share, to strengthening internal capabilities and ensuring operational sustainability.

	2024		2023
Growing revenue	58%	Growing revenue	76%
s Ensuring positive cash flow	38%		62%
Attracting/Retaining talent	35%	Ensuring positive cash flow	59%
↓ Reducing costs	34%	Maintaining Revenue levels	32%
Training Staff to Enhance Skills	29%	Growing market share	29%





‡+ Revenue, Cash Flow, and Talent Retention are Key Priorities for Both SMEs and Large Companies

SMEs are also focusing on training and skills development, while large companies aim to streamline processes.

SMEs Base: 430			LARGE COMPANIES Base: 89	
Growing revenue	57%	•	Growing revenue	64%
Ensuring positive cash flow	37%	••	Attracting / Retaining talent	42%
Attracting / Retaining talent	34%	•	Ensuring positive cash flow	40%
Reducing costs	33%	•	Reducing costs	39%
Training staff to develop capabilities & skills	30%	•	Streamlining business processes	29%







Business Performance over Past 12 Months Amid Rising Business Costs

Despite rising business costs, over half of businesses have managed to maintain or increase profitability over the past year.

Of the 7% of businesses that reported profitability growth, the average increase was 31.8%.

43% of businesses have experienced a fall in profitability due to rising business costs over the past 12 months

7% (-3% 2023) SMEs: 6% Large Cos.: 11% **Increase in Profitability** Avg. size of Increase: 31.8% **50%** (-2% 2023) SMEs: 50% Large Cos.: 48% SMEs: 43% Large Cos.: 40% (+6% 2023) 43% No Change in Profitability **Decrease in Profitability**

Avg. size of Decrease: 27.5%

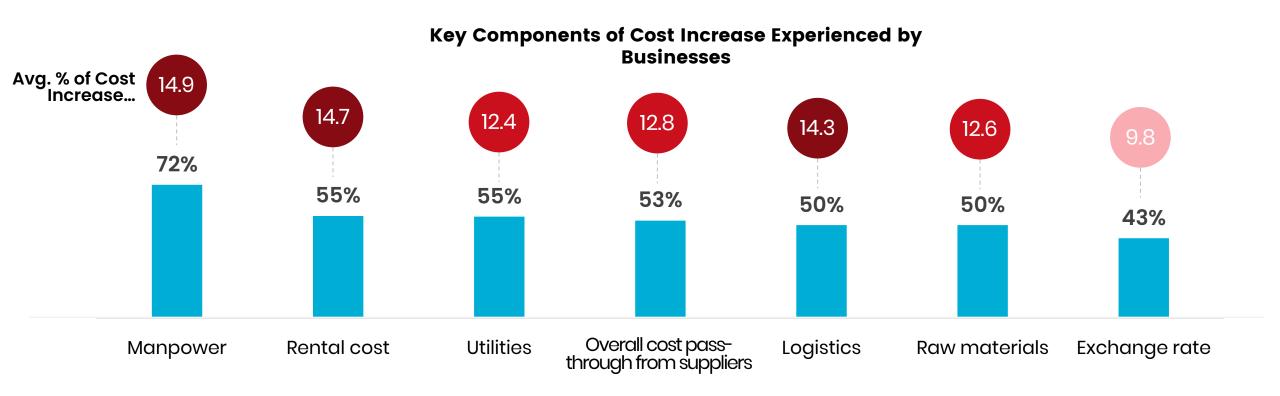




†+ Rising Manpower Cost is Currently the Top Source of Cost Pressure for Businesses

Manpower cost increases are the major source of cost pressure, impacting 72% of businesses and reporting the highest average increase of 14.9%.

Rental and logistics costs are also significant components of cost increases, affecting about 1 in 2 businesses with average increases of 14.7% and 14.3%, respectively.







	SMES			LARGE COMPANIES	
	Base: 430	Avg. % Increase:		Base: 89	Avg. % Increase:
	Manpower	15.7	•	76% Manpower	11.7
	Utilities	13.0	••	57% Rental cost	12.7
55%	Rental cost	15.2	••	54% Utilities	9.4
54%	Overall cost pass-through from suppliers	13.0	••	53% Raw Materials	11.2
50%	Logistics	14.8	•	51% Logistics	11.7





†+ Businesses Mainly Rely on Cost-Saving Initiatives and Price Hikes to Offset Cost Pressures

51% of businesses have implemented cost saving measures and 41% have increased the price of their product or services amid rising business costs.

Other measures such as inventory management (30%), renegotiation of financial terms (29%), and improved financial planning (28%) are secondary strategies to tackle rising business costs.

Key Strategies to Manage Increase in Business Costs



Implement cost saving measures

Increase price of products or services



30%

Improve inventory management



29%

Renegotiation of **financial terms** with suppliers & customers



28%

Improve financial planning



Renegotiation on **tenancy** lease



Delay investments

(E.g. digitalization, R&D, automation, new facilities)

9% of businesses have not taken any action to address rising business cost







Implement cost saving measures	50%	•
Increase price of products or services	42%	•
Improve inventory management	30%	••
Renegotiation of financial terms with suppliers and customers	29%	•
Improve financial planning	26%	•



Implement cost saving measures	57%
Increase price of products or services	39%
Improve financial planning	38%
Renegotiation of financial terms with suppliers and customers	31%
Improve inventory management	29%

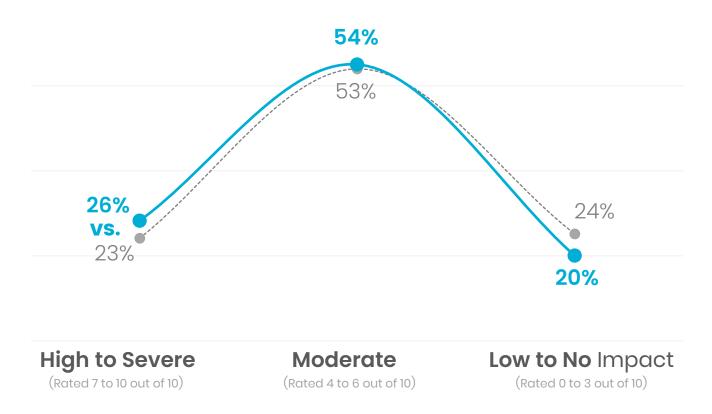
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SECTION 3
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Business Financing & Credit Challenges

A majority of businesses (54%) report a moderate impact from funding costs, with expectations of similar challenges in the coming year.

Notably, 26% of businesses anticipate a high to severe impact, reflecting ongoing concerns about financial pressures.

Impact of Cost of Funding on Businesses



Past 12Months
 Next 12 Months

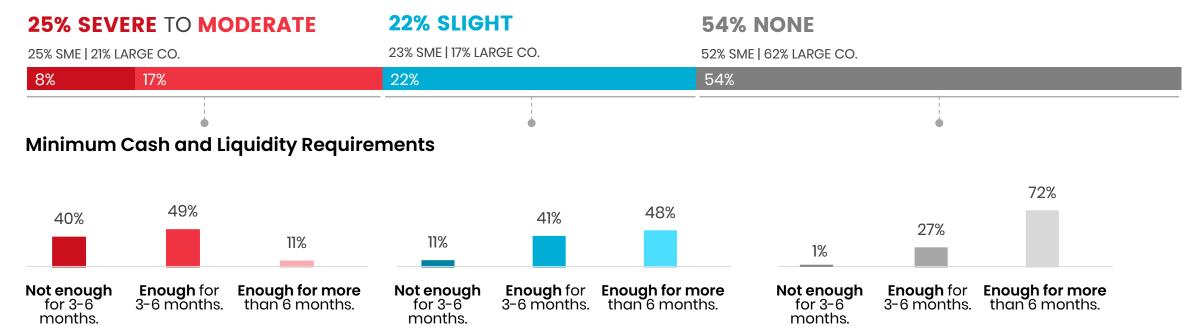




†+ Strong Liquidity for Most, But 1 in 4 Businesses Face Credit Crunch

54% of businesses do not face credit crunch. Of the 25% of businesses that face severe to moderate credit crunch, 40% lack funds to sustain operations for the next 3-6 months.

Level of Credit Crunch Experienced by Businesses...



^{*}Excludes those unaware of company's liquidity status





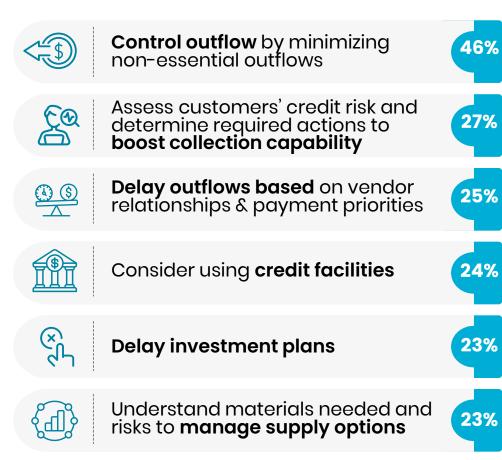


†+ Businesses Prioritise Cutting Non-essential Outflows to Ease Liquidity Pressures

To manage liquidity challenges, 46% of businesses focus on minimising non-essential outflows 1 in 4 businesses consider credit facilities as a solution.

Additional strategies include delaying investment plans (23%) and implementing rapid cost reductions (22%), reflecting a cautious approach to financial management.

Key Steps Taken to Address Liquidity Requirements





Implemented plans for **rapid** cost reductions









†+ SMEs & Large Companies both Prioritise Cutting Non-essential Outflows

SMES Base: 430			LARGE COMPANIES Base: 89	
Control outflow by minimizing non-essential outflows	47%	•	Control outflow by minimizing non-essential outflows	42%
Assess customer credit risk and determine required actions to boost collection capability	25%	•	Assess customer credit risk and determine required actions to boost collection capability	33%
Delay outflows based on vendor relationships & payment priorities	24%	••	Delay investment plans	33%
Consider using credit facilities	23%	••	Delay outflows based on vendor relationships & payment priorities	29%
Understand materials needed and risks to manage supply options	23%	•	Consider using credit facilities	27%







‡+ Businesses Focus on Managing Financial Risks amid US Federal Reserve Rate Cuts

Among businesses intending to adjust financial exposure, reviewing and assessing risks of current variable rate loans (50%) is the key priority.

34% of businesses will scale up business plans due to cheaper cost of funding.





of businesses plan to adjust their financial **exposure** in view of current and anticipated **US Federal Reserve rate cuts**

28% will not change their current financial exposure 44% indicated this does not apply to their business

Key Measures To Adopt in the Next 12 Months:

50% Reviewing and assessing risks of current variable rate loans

34% Scaling up business plans due to cheaper cost of funding

Increase exposure to bank loans

Decrease in making fixed income investment, such as bonds

Delay securing of credits

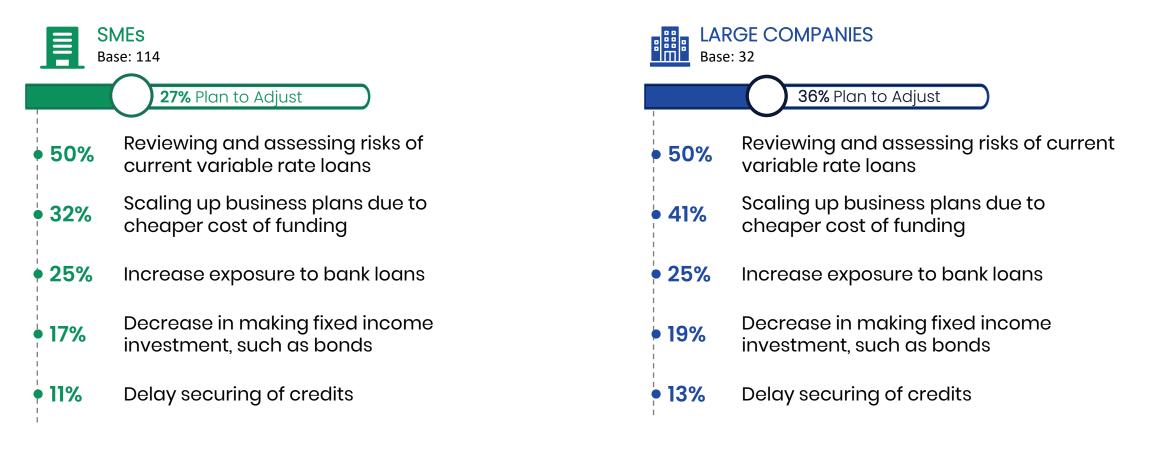
Diversify into other sources of funding (e.g. cryptocurrency financing) 5%





†+ SMEs and Large Companies Aim to Adopt Similar Strategies to Manage their Financial Exposure

Key Measures To Adopt in the Next 12 Months







70% of businesses seek Government support programmes to help manage their financing needs.

Other strategies for addressing financing challenges include industry-specific support and guidance from trade associations and industry network (24%) and training on financial literacy (19%).

Key Support Needed to Meet Financing Needs

70%

Government support programmes

24%

Industry-specific support and guidance from trade associations and industry network

21%

Flexible repayment terms for loans

19%

Training on financial literacy, risk management, and strategic planning

18%

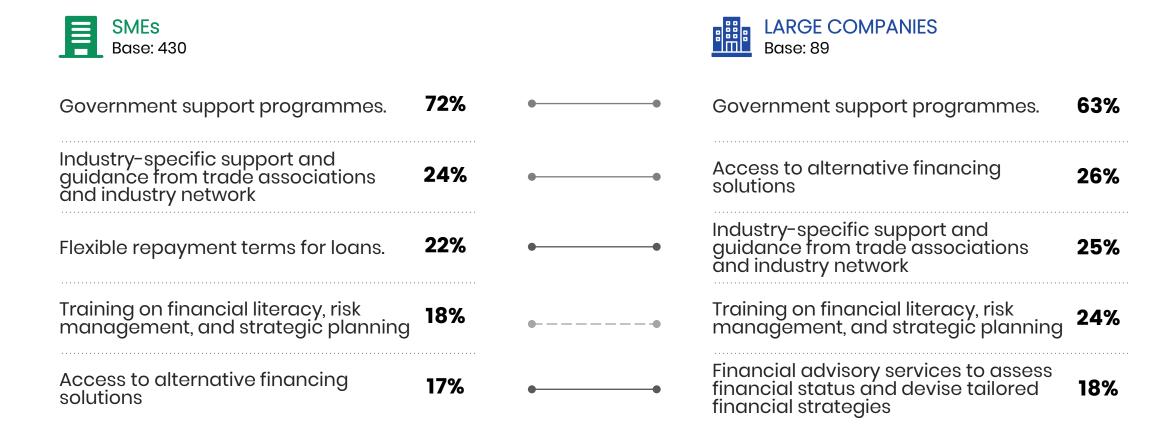
Access to alternative financing solutions

12%

Financial advisory services to assess financial status and devise tailored financial strategies



†+ SMEs and Large Corporations Alike Prioritise Government Support for Financing Needs





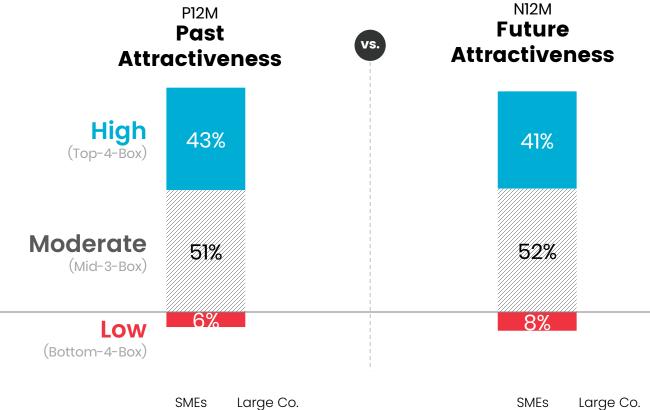
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SECTION 4
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Attractiveness as a Global Talent Hub

Singapore's Level of Attractiveness as a Global Talent Hub

The proportion of businesses that rate Singapore as highly attractive as a global talent hub has decreased from 43% in the past 12 months to 41% in the next 12 months.

The decrease is most significant for large companies, from 55% in the last 12 months to 47% in the next 12 months.



	SMEs		
High	40%	55%	
Moderate	53%	42%	
Low	7%	3%	

	SMEs	Large Co.
High	39%	47%
Moderate	52%	48%
Low	8%	4%

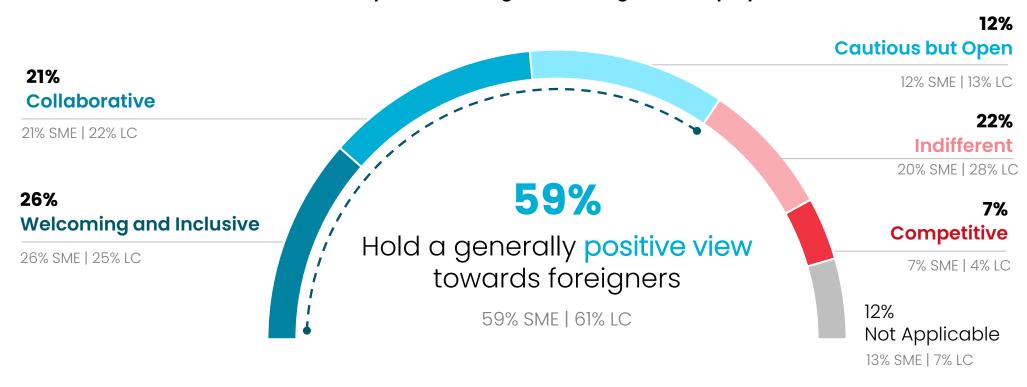




†+ Majority of Singaporean Employees Hold Positive Views Towards Foreigners

59% of local employees express a positive attitude towards foreigners, with 47% describing interactions as collaborative or inclusive. Only 7% of local employees believe that foreigners are competitive, with a higher percentage of SMEs (7%) holding this view compared to large companies (4%).

Perception of Foreigners Among Local Employees









†+ Cross-Functional Teams are a Key Strategy for Workforce Integration

Businesses rely on teamwork through cross-functional teams (42%) to integrate local and foreign workers.

Few businesses adopted structured integration programmes such as mentorship programmes (15%) and cultural awareness training (12%).

Key Policies for Integrating Local and Foreign Workforce



42% Cross-functional teams



22% Diversity, Equity and Inclusion (DEI) Human Resource policies



21% Community and cultural integration activities



18% Leadership training to manage diverse teams



Mentorship programmes



Cultural awareness training



Both SMEs and Large Companies Prioritise Cross-Functional Teams to Foster Collaboration between workers

Large Companies are more inclined to use structured Diversity, Equity and Inclusion (DEI) policies for workforce integration.

SMES Base: 430			LARGE COMPANIES Base: 89	
Cross-functional teams	40%	•	Cross-functional teams	51%
Community and cultural integration activities	20%	•	Diversity, Equity and Inclusion (DEI) Human Resource policies	37%
Diversity, Equity and Inclusion (DEI) Human Resource policies	18%	•	Community and cultural integration activities	29%
Leadership training to manage diverse teams	17%	•	Leadership training to manage diverse teams	22%
Mentorship programmes	14%	•	Mentorship programmes	21%
Cultural awareness training	11%	•	Cultural awareness training	15%

ANNUAL BUSINESS SENTIMENTS SURVEY 2024 EDITION

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SECTION 5
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Singapore Budget & Government Support

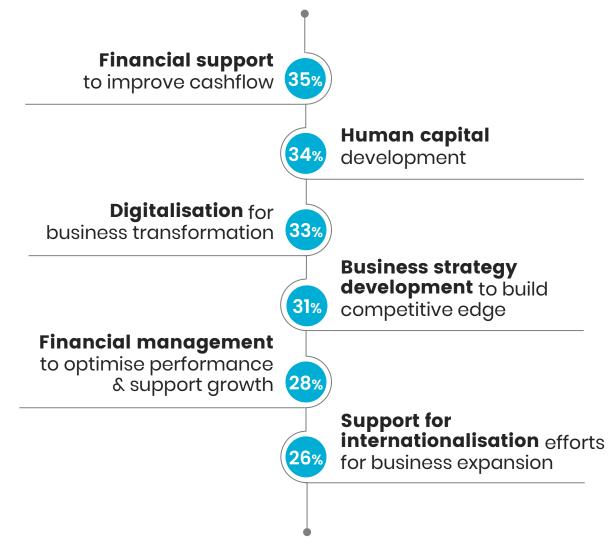


†+ Businesses Urge Greater Government Support for Resilience and Growth

Top needs include cashflow support (35%), workforce development (34%), digital transformation (33%), and strategy enhancement (31%) to drive resilience and growth.

26% of businesses also look for more Government support on internationalisation efforts for business expansion.

Top Areas Requiring Government Support







†+ SMEs and Large Companies Aligned on Key Government Support Needs

Internationalisation support stands out as a key priority for Large Companies.

SMES Base: 430			LARGE COMPANIES Base: 89	
Financial support to improve cashflow	37%	••	Human capital development	38%
Digitalisation for business transformation	34%	•	Financial support to improve cashflow	30%
Human capital development	33%	•	Digitalisation for business transformation	29%
Business strategy development to build competitive edge	31%	•	Business strategy development to build competitive edge	28%
Financial management to optimise performance & support growth	29%	••	Support for internationalisation efforts for business expansion	27%



†+ From Singapore Budget 2024, Cost Management Measures were Ranked Most Important

Large Companies placed higher emphasis on measures to build progressive and inclusive workplace.

Key Support Areas* in Singapore Budget 2024



*Priorities that are ranked among the Top 3





‡+ Corporate Income Tax Rebate Tops the List of Most Useful Measures in Budget 2024 for Businesses

Businesses also welcomed measures that supported workforce training and lowered wage costs.

Top 5 Most Useful Measures in Singapore Budget 2024



Corporate Income Tax Rebate, capped at \$40,000, for the Year of Assessment 2024

88%

Focus Area:

Support for Managing Rising Business Costs



SkillsFuture Level-**Up Programme** for Singaporeans aged 40 and above

78%

Empowering Employers and Workers to Seize Opportunities



Extension of the **SkillsFuture Enterprise Credit** for a vear

73%

Support for Managing Rising Business Costs



Enhance the Progressive Wage Credit Scheme with more co-funding support for wage increases in 2024

70%

Building Progressive and Inclusive Workplaces. with Complementary Foreign Workforce



Increase salary support cap for the Career Conversion Programmes (CCPs)

67%

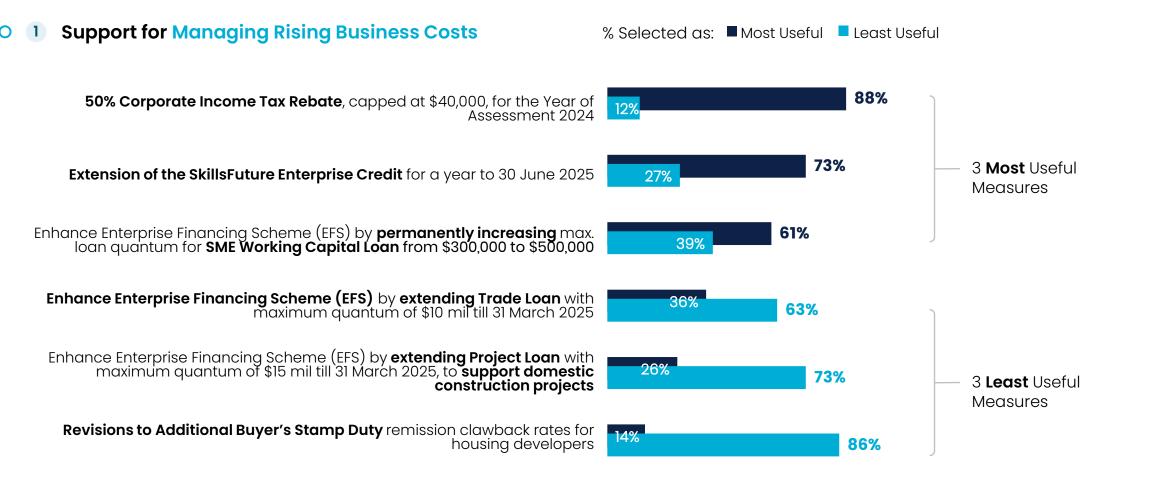
Empowering Employers and Workers to Seize Opportunities





Corporate Tax Rebates and SkillsFuture Enterprise Credits Lead as Most Valued Cost Support Measures

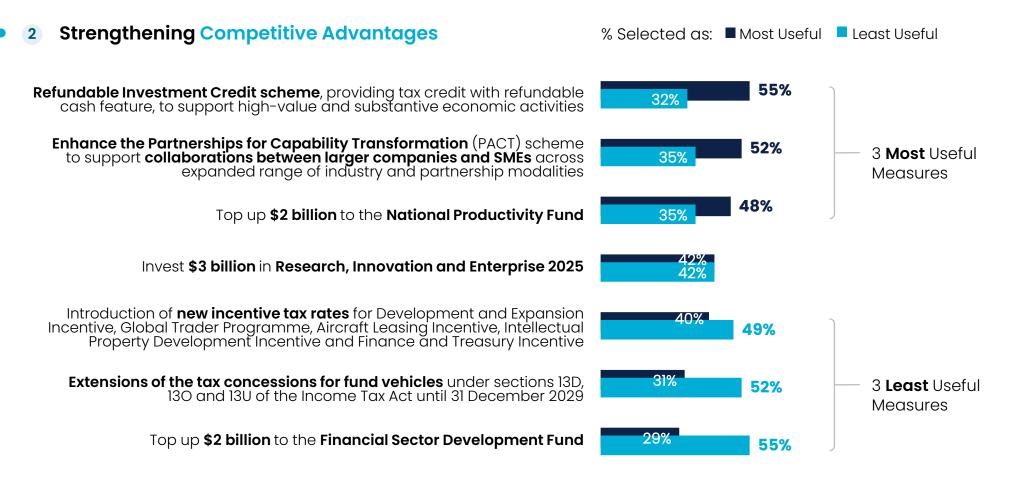
Corporate Income Tax Rebate (88%), SkillsFuture Enterprise Credit extension (73%), and enhanced SME working capital loan limits (61%) are the most valued measures, while buyer's stamp duty revisions (86%) are considered the least impactful.





‡+ Refundable Investment Credit and PACT Scheme Lead as Key Measures for Competitive Strength

The Refundable Investment Credit scheme (55%) and PACT scheme (52%) are top priorities, with the \$2 billion National Productivity Fund (48%) also well-received by businesses. Tax incentives and fund concessions are seen as less critical.



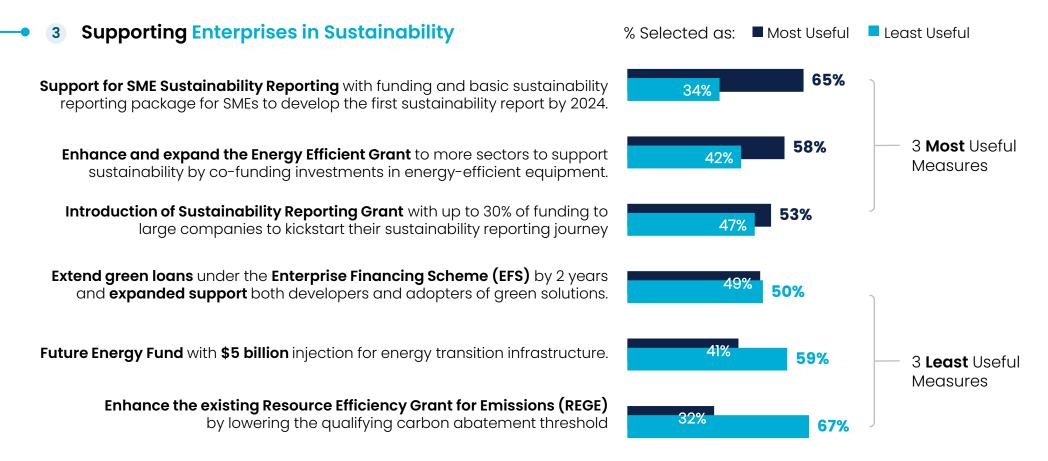






Businesses Favour Measures that Provide Practical Tools and Financial Support to **Encourage Sustainability Efforts**

Support for SME Sustainability Reporting (85%) and expansion of the Energy Efficient Grant (58%), and introduction of the Sustainability Reporting Grant (53%) are amongst the most useful measures for businesses to enhance sustainability efforts.







‡+ Policies Supporting Training Affordability and Enhanced Eligibility are Welcomed by Businesses

Enhanced SkillsFuture support (78%) for mid-career employees and increased salary support cap for Career Conversion Programmes (68%) are key measures supported by businesses, alongside eligibility for existing workers to tap on reskilling support (55%).

Empowering Employers and Workers to Seize Opportunities % Selected as: ■ Most Useful ■ Least Useful 78% SkillsFuture Level-Up Programme for Singaporeans aged 40 and above 22% with credit top-up, enhanced subsidy, and monthly training allowance 3 Most Useful 67% Increase salary support cap for the Career Conversion Programmes (CCPs) 32% Measures of up to \$45,000 for each worker for a typical six-month programme. 55% **Expand eligibility for CCP's** reskilling support for **existing workers** 45% Enhance CareersFinder to enable greater recognition and reward 35% for skills in hiring and career advancement 64% Introduce Global Business Leaders Programme (GBLP) with developmental 34% opportunities for Singaporean middle to senior managers for regional or global 66% 3 **Least** Useful corporate leadership roles Measures Launch Overseas Markets Immersion Programme to support reskilling new mid-





career employees with limited overseas market experience during overseas postings

30%

70%

Key Policies Propel Digital Transformation and Emerging Tech Adoption in Singapore

Key policies such as SMEs Go Digital (39%), upgrading the nationwide broadband network (31%), and creating National Cybersecurity Command Centre (30%) gain business support for advancing emerging technology capabilities in Singapore.

Support for Investing in Emerging Technologies % Selected as: ■ Most Useful ■ Least Useful Curate more Al-enabled solutions under the SMEs Go Digital 39% 31% Upgrade the Nationwide Broadband Network to 10 Gigabits per sec in the second half of this decade 3 **Most** Useful Measures Establish a new National Cybersecurity Command Centre 30% Advisory quidelines on the use of Personal Data in Al Recommendation and Decision Systems Generative AI (GenAI) x Digital Leaders initiative to help businesses understand GenAI and access expertise and resources to build customised solutions with technology partners Generative AI Sandbox by EnterpriseSG and IMDA for SMEs to gain hands-on experience with GenAI Development of Digital Enterprise Blueprint (DEB) to uplift enterprises and workers in the age of Al Support companies to build AI Centres of Excellence (CoEs) Invest more than \$1 Bn over 5 years for the National Artificial Intelligence (AI) Strategy 2.0 Invest up to \$500 mil for high-performance compute resources for AI innovation and capability building Launch a **sectoral Centre of Excellence (CoE) for manufacturing** to build domain-specific capabilities New **AI Accelerated Masters Programme with local universities**, to train Singaporean AI researchers 3 **Least** Useful Measures 34% New AI Visiting Professorship to attract world-class AI researchers to collaborate with Singapore 39%







‡+ Businesses Mainly Support Measures that Control Cost and Expand Workforce Availability

Cost and manpower management policies such as co-funding of the Progressive Wage Credit Scheme (70%), CPF transition offset (53%), and raising of retirement and re-deployment age (42%) are well-received by businesses.

Building Progressive and Inclusive Workplaces, with % Selected as: ■ Most Useful ■ Least Useful **Complementary Foreign Workforce Enhance the Progressive Wage Credit Scheme** with more co-funding support for wage increases. Increased wage ceiling for 2025 and 2026. 70% 15% Increase in senior workers' CPF contribution rates and a one-year CPF transition offset half of the 2025 increase in employer CPF contribution rates. 53% 3 **Most** Useful Measures 22% 42% Raise retirement age to 64 and re-employment age to 69 in 2026 Introduce the **Tripartite Guidelines** on **Flexible Work Arrangement** Requests to outline processes and **provide auidance** for effective implementation. Raise qualifying monthly income cap for Workfare Income Supplement **Scheme** and raise payments up to \$4,900 per year. Raise the Local Qualifying Salary for full-time locals from 1 July 2024. 26% 44% Revise Employment Pass (EP) monthly qualifying salary to maintain quality bar of EP holders. Those in Financial Services sector will be revised to \$6,200. 20% 60% 3 **Least** Useful Measures Update to Marine Shipyard foreign workforce policies from 1 Jan 2026. Reduce Dependency Ratio Ceiling and increase levy for Work Permit holders 64%

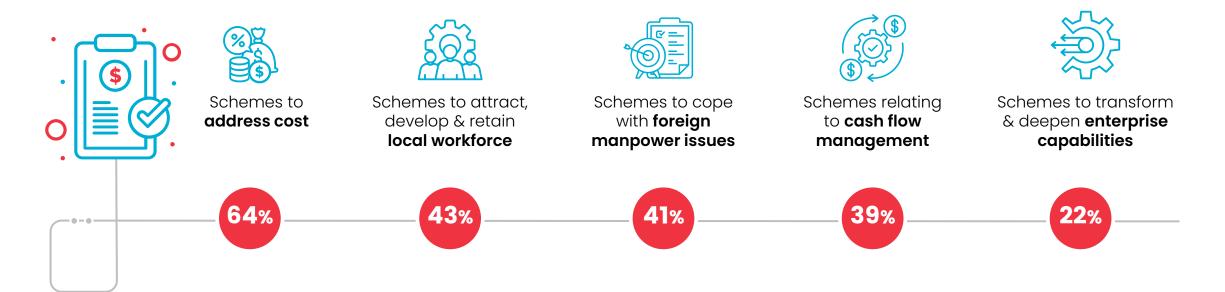






The top three business priorities include cost management schemes (64%), local workforce attraction and retention schemes (43%) and foreign manpower solutions (41%).

Top 5 Priorities* for Singapore Budget 2025



*Priorities that are ranked among the Top 3





Next 5 Key Priorities:

- **06** Schemes relating to credit (21%)
- **07** Schemes to support digitalisation (21%)
- OS Schemes to support internationalisation (17%)
- **9** Building a supportive regulatory environment (17%)
- Optimise land use for strategic business activities (11%)

†+Cost and Workforce Schemes are Top of Wishlist for both SMEs and Large Companies

SMEs also need help with digitalisation (47%), while large companies need help to transform and deepen enterprise capabilities (46%).

SMES Base: 430			LARGE COMPANIES Base: 89	
Schemes to address cost	87%	••	Schemes to attract, develop & retain local workforce	81%
Schemes to attract, develop & retain local workforce	70%	••	Schemes to help address cost	73%
Schemes relating to cash flow management	60%	••	Schemes that help businesses cope with foreign manpower issues	73%
Schemes that help businesses cope with foreign manpower issues	57%	••	Schemes relating to cash flow management	54%
Schemes to support digitalisation	47%	••	Schemes that help to transform & deepen enterprise capabilities	46%

Thank You



