



SBF
BUSINESS
INSTITUTE

CAPABILITY BUILDING FOR
TRANSFORMATION

PROFESSIONAL CONVERSION
PROGRAMME - **WHOLESALE
TRADE PROFESSIONALS**

1

Why was the programme developed?

- Enabling PMETs to switch and/or embark on new careers in **Wholesale Trade companies** into new areas that require acquisition of **new capabilities** or with business functions **at risk of redundancy**.
- Equip PMETs with necessary competencies to take up roles in **emerging areas**.

2

How will the programme benefit companies?

- Structured On-Job-Training to plug sector-related skills and experience gaps, with exposure to real-time projects
- Job Ready trainee to succeed in **new career**.
- **Retain existing staff** at risk of redundancy to undergo skills conversion for **redeployment** into another occupation.

3

What are some of the expertise that will be developed?

- Emerging areas, such as **Blockchain, Data Analytics, Programmatic Trading Systems and Robotic Process Automation**, in Wholesale Trade companies.

Programme Owners



Programme and Training Manager



Company Eligibility



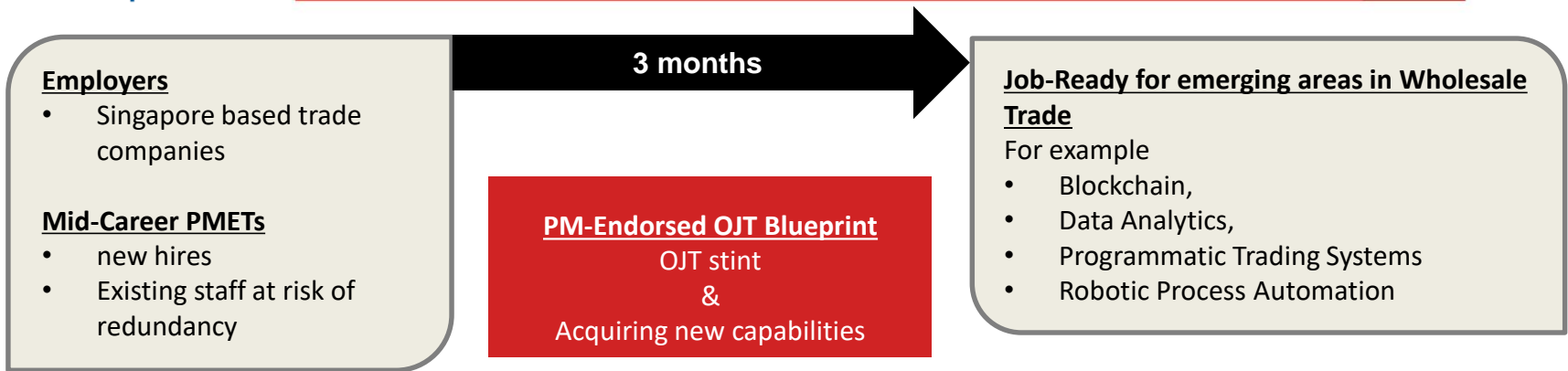
- Offer a PMET job which is different from previous employment with valid **permanent employment contract of at least 12 months**
- Keen to hire and train mid-career PMEs

Trainee Eligibility



- Singapore Citizens/PR
- Newly hired PMETs or existing redeployed employees;
- PMETs with at least **2 years working experience** or have graduated for 2 years
- **Not be in a similar job role within** the same industry prior to joining the PCP

PROGRAMME STRUCTURE



Phase	Scope	Content	Duration
1	Relevant training with min. of 3 classroom-facilitated modules	<ul style="list-style-type: none"> Acquire capabilities in the new business area / job roles Emerging areas such as: <ul style="list-style-type: none"> Blockchain, Data Analytics, Programmatic Trading Systems Robotic Process Automation Other relevant capabilities 	Min 40 training hours
2	Structured On-the-Job training (OJT)	<ul style="list-style-type: none"> OJT to plug knowledge gaps Reskilling of PMETs to take on new job roles as Wholesale Trade Professionals Conversion of Skills/Roles/Industry/Markets Summative project report by trainee at the end of PCP 	Employer to determine OJT plan
Total Duration			3 months

ELIGIBILITY

Singapore Citizens
(above 40 years old or Unemployed¹)

¹Unemployed: Retrenched or unemployed for more than 6 months

FUNDING QUANTUM



90% of monthly salary,
capped at \$6,000 per month

ELIGIBILITY

Singapore Citizens (below + PRs
40 years old and employed)

FUNDING QUANTUM



70% of monthly salary,
capped at \$4,000 per month

The training will not be funded under PCP-WST, relevant subsidised courses can be found under [WSQ](#) or [Skillsfuture Series](#).

What we need from you?

1. Job Description of new roles
2. CV of the PMETs if you have identified one
3. Completed PCP-WST application forms

Questions?

Mr Eady Ng

Email: eady.ng@sbf.org.sg

